

Doug A. Cooper
President, Liberty Construction Services
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Highlights of Qualifications:

- 25+ years of commercial construction experience in office, educational, religious, retail, health care, and industrial construction
- Deep understanding of self perform work including site, concrete, masonry, steel and metal studs and drywall.
- Highly effective communications skills including owner, architect and subcontractor relations.
- Entrepreneurial skills in developing start up company, new divisions and capturing market share.
- Complete and in-depth knowledge of the complete construction process.
- Teaching and instructional experience.

Professional Experience

Liberty Construction Services, Inc.
Stoutsville, Ohio
2003-current

Co-Founder and President

Responsible for start up of new General Contracting business. Responsible for sales and marketing, bidding, project management and engineering.

Projects include:

Graham Packaging

Altavista, VA
60,000 sf addition to bottle manufacturing facility
\$2.5 MM Complete 2009

Pickaway Correctional Facility – Emergency Power

Pickaway County, Ohio
7,000 sf addition to Power Plant
\$.5 MM Complete 2008

Emergya Energy Technologies

Little Rock, AR
500,000 sf conversion from distribution to manufacture –
Wind Turbines
\$2.4 MM Complete 2008

Warehouse Renovation

Greenville, SC
1,000,000 sf renovation (former Lockheed Martin) –
Cotton Storage
\$1.8 MM Complete 2007

Lexington Metals

Lexington, KY
650,000 sf design build renovation
Metal stamping facility, heavy concrete/steel
\$6.MM Complete 2006

Fisher Road Distribution

Columbus, Ohio
Over 1,00,000 sf renovated
Many tenant contracts complete
\$ 2.3MM Complete 2005

MBNA –Sky Financial

Columbus, Ohio
Design Build computer room/back up power system
\$ 650,000 Complete 2004

Fairfield Christain Church

Lancaster, Ohio
25,000 sf Classrooms and Gym
Performed onsite supervision
\$ 2.2MM Complete 2004

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Corna/Kokosing Construction Company
Columbus, Ohio
1993-2003

Senior Vice President
2001-2003

Responsible for overall operation of Commercial Division. Revenues in excess of \$ 60 MM annually. Supervised multiple project managers, project engineers, and Superintendents.

Marion Harding High School
275,000 sf, \$ 17 MM General Trades Package
Self perform \$ 5 MM masonry, 80 masons

Amanda Clearcreek 3-12
235,000 sf, \$ 14 MM General Trades Package
Self perform \$ 2 MM structural steel

Marietta College Field house
200,000 sf, \$ 18 MM General Contract
Self perform \$ 1 MM concrete

Teays Valley Elementary
Total of 3 buildings, 160,000 sf
Self perform metal studs and drywall

Centerburg 6-12 School
190,000 sf, \$ 7MM General Trades Package

Poured over 1,000,000 sf of flat work self perform in one year

Senior Member of the Executive Committee responsible for overseeing direction and policy making for the company. Revenues over \$ 140 MM and 500 plus employees.

Reported directly to President. Constant attention to key issues such as procurement of work, contract negotiation, enhancing safe behavior, adherence to schedule, quality of work, etc.

Recruitment of key personnel including project managers, project engineers, superintendents as well as interns.

Continual review of job cost reports for self perform work items. Follow up with project teams if problems were noted.

Direct contact with owners, architects and other clients to insure satisfaction. Regular meetings and reviews conducted.

Vice President of Customer Service
1996-2001

Started division from scratch to the most profitable division in the company with revenues of over \$35 MM annually. Responsible for all work procurement and operations.

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Built up repeat client base by delivering quality construction services at a competitive price.

Broadened market share by diversifying work type. Expanded into industrial and healthcare markets, which eventually led to spin off divisions that were formed.

Hired, trained and retained numerous managers and engineers. Helped many to advance their careers by supporting them in challenging positions.

Implemented succession plan by training replacement for my position

Instrumental in organizing and starting the apprenticeship training service. Provided ability to partner with Columbus State Community College through accredited teaching credentials.

Enhanced subcontractor relationships by honest and fair practices.

Increased the degree of difficulty of projects contracted. Pushed the maximum sized project to over \$ 5 MM.

Project Engineer

1993-1995

Traditional Project Engineer role. Provided company experienced management of schedule, cost control, change order management, subcontractor relations, material expediting, layout and other field duties.

While completing typical PE duties, pursued bid work at retail mall that produced profitable results.

Wilson Floors

Senior Project Manager

1991-1993

Responsible for hard surface contracts. Learned all types of flooring in detail. Focused on large contracts with GCs. Statehouse Senate Building, 100 East Broad, Prime Site Computer Facility (OSU)

Dugan and Meyers Construction Company, Inc

1987-1991

Project Engineer and Co-op

GD Hines Convention Center, Boston
Wexner Visual Arts Center, OSU
One Columbus Office Building
Picket Suite Hotel, Columbus
Huntington Center Office Building, Columbus
Deaconess Hospital, Cincinnati

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Educational Experience

Primary Education:

University of Cincinnati

B.A.S Construction Management
1987

A.A.S Architectural Technology
1985

Continuing Education:

Harvard Law School

School of Negotiation
2001-2002
Managing Difficult Business
conversations
Teaching Negotiation in the
Organization

Hillsdale College

2001
Dow Leadership Center
Creative Root Cause Analysis

FMI

1999
Construction Selling Skills

American Red Cross

CPR/Basic First Aid Instructor
1998-2002

LEED Associate Professional

U.S. Green Building Council
Building Operations and
Maintenance
Current Student 2009

Professional Affiliation

Association of General Contractors (AGC)

Central Ohio Division
1997-Present

Board Member

Past Chairman Central Ohio
Chapter

U.S. Green Building Council

LEED Green Associate
2009- Present

Columbus State Community College (CSCC)

1988- Present
Adjunct Faculty- Instructor
Teach various classes in
construction management
education. Taken on multiple

classes. Over 30 quarters taught,
approaching 1,000 students.

Builders Exchange Foundation (BXF)

Central Ohio
2009- Present
Board Member

Fairfield Christian Church

Lancaster, Ohio
1997 - Present
Elder, teacher